



## NAFTA'S TRADE BOOM

- Canada and Mexico are the **two largest markets in the world for U.S. exports**, purchasing more than one-third of U.S. merchandise exports.
- **39 U.S. states** count Canada or Mexico as their **No. 1 trading partner** and all but one state counts Canada or Mexico as a top three trading partner.
- Since NAFTA entered into force, **U.S. trade with Canada and Mexico has quadrupled**.
- **Each day**, the U.S. conducts **\$3.3 billion in trade** with its North American neighbors.
- U.S. merchandise exports to Canada (population 36 million) have consistently been **greater than or roughly the same as exports to the European Union** (population over 500 million).
- In 2016, U.S. merchandise **exports to Mexico** (population 125 million) were **nearly double those to China** (population 1.4 billion)—the third largest national market for U.S. exports.
- **U.S. exports of medical equipment** to Canada and Mexico grew by over **350%**, while U.S. exports in the food and beverages, aerospace, foundries and ships and boats industries all grew by over **200%** between 1997 and 2016.
- **94% of all U.S. exporters** to Canada and Mexico are **small and medium-size enterprises (SMEs)**.

U.S. Exporters to NAFTA Countries

